



www.canadiancarwash.ca

CANADIAN CARWASH ASSOCIATION



JULY 2017

Directors

Christopher Armena - MARK VII
Brad Baldwin - ZEP VEHICLE CARE INC.
Mike Dietrich - PARKLAND FUEL CORPORATION
Domenic DiMonte - CROSTOWN CAR WASHES
Terry Fahey - FAHEY ELECTRIC/CAPITAL WASH SYSTEMS
Brad Goetz - MONDO PRODUCTS CO. LTD.
Jason Kaye - BAYVIEW CAR WASH LTD.
Kevin Krystik - SUNCOR ENERGY
Sean McBride - BELANGER INC.
Matt McCulloch - TRANSCHEM INC.
Christal Narday - VALET CAR WASH
Kirsten Potvin - CARWASH FINDER
Chandra Saran - CANADA WASHWORLD
Rudy van Woerkom - BELVEDERE TECHNICAL SERVICE LTD.

NATIONAL OFFICE

Finance Director
Karen Dalton CAE
Operations Director
Kiki Cloutier
Manager Membership
Elizabeth Tang

Canadian Carwash Association
4195 Dundas Street West, Suite 346
Toronto, ON MBX 1Y4
Tel: 416.239.0339 Fax: 416.239.1076
office@canadiancarwash.ca
www.canadiancarwash.ca

FIND A CARWASH

› THE CARWASH SEARCH FEATURE ‹
canadiancarwash.ca/search

on the CCA website has close to a thousand member sites on it.
Is your carwash listed?
Member sites are listed for free,
so contact office@canadiancarwash.ca
for more information.

INDUSTRY FORUM



ANNUAL CCA GOLF TOURNAMENT BOOK YOUR FOURSOMES NOW!

For years, the Canadian Carwash Association has offered a rewarding networking opportunity to its members through the annual CCA Golf Tournament. Owners, operators and industry suppliers gather for a day of golf, dinner and prizes.

Carwash operators and suppliers can learn more about this year's Golf Tournament, at Blue Springs Golf Club in Acton, ON September 14th, on the CCA website. Join the CCA on the greens at the 2017 tournament! Book your foursomes now!



THE CHANGING WORKPLACES REVIEW

The Changing Workplaces Review proposes amendments to Ontario's Employment Standards Act, 2000 and Labour Relations Act, 1995. The 419-page final report contains 173 recommendations.

One of the recommendations is "the creation of a Workplace Forum to bring together senior representatives of government, business, organized labour and employee advocates on a regular basis".

Carwash owners and operators in Ontario will face challenges if some of the recommendations including changes to basic standards relating to part-time, casual, temporary, seasonal and contract employees are enacted. The CCA encourages employers to familiarize themselves with the recommendations and consider the impact on their business. CCA will continue to provide updates for Ontario based members.

▶ For more information visit: www.labour.gov.on.ca/english/about/workplace/

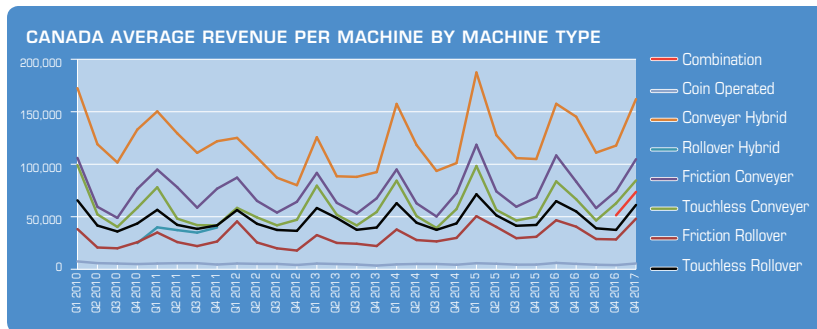
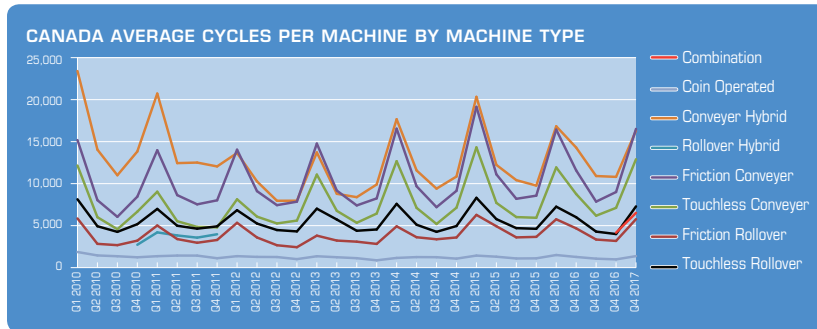
DEDICATED TO SHARING KNOWLEDGE AND BEST PRACTICES IN THE CARWASH INDUSTRY

INDUSTRY FORUM



DEDICATED TO SHARING KNOWLEDGE AND BEST PRACTICES IN THE CARWASH INDUSTRY

WASH VOLUME REPORT – Q1 RESULTS



The 2017 first quarter results of the Wash Volume Report (WVR) have just been released by the CCA. Average revenue per site of \$75,948 was virtually the same compared to the first quarter of last year up just 1%. Average cycles per site at 10,405 were up 10.8% compared to the 2016 first quarter results.

Undertaken for the CCA by Kent Group Ltd., a research firm specializing in the gas station and car wash industry, the WVR is a national quarterly survey of carwash sites. Members of the CCA may participate in the WVR program and receive results specific to their regional at no extra cost beyond their membership fee. All CCA members can access the full first quarter results on the CCA website. Also available online is information on how you can add your site to the WVR.

WELCOME NEW MEMBERS

The Canadian Carwash Association (CCA) is pleased to welcome new carwash owners and operators and suppliers to the Association. In 2017, the following companies became new members of the CCA:

- ▶ ANDERSON CONSULTING INC, CALGARY, AB ◀
- ▶ BLACKSTONE CAPITAL CORP., INDIAN HEAD, SK ◀
- ▶ GODDARD, SUTTON WEST, ON; PATEL, CALGARY, AB ◀
- ▶ BRAITHWAITE MANAGEMENT CONSULTING LTD., EDMONTON, AB ◀
- ▶ VANCE MOTORS, BANCROFT, ON ◀
- ▶ GILBERT'S CORNER AUTO, SHEDIAC CAPE, NB ◀
- ▶ BLACK TO WHITE, WEYBURN, SK ◀
- ▶ RED RIVER COOPERATIVE LTD, WINNIPEG, MB ◀
- ▶ HOSE OFF CARWASH, STAYNER, ON ◀
- ▶ MAC'S CONVENIENCE STORES INC., TORONTO, ON ◀
- ▶ 2093924 ONTARIO INC., EDMONTON, AB ◀
- ▶ DELOITTE, MONTRÉAL, QC ◀
- ▶ SHINE-ON WASH SERVICES, BEAUMONT, AB ◀

New members are joining a strong community of carwash owners and industry suppliers that stretch across all corners of the country. Membership in the CCA provides member benefits that will make your business stronger. Through the Association's benefits program, CCA members can take advantage of the Carwash ToolKit™ series, preferred insurance rates through Erb & Erb Insurance Brokers Limited, free access to CARWAGS in Toronto in March and Calgary in October, member-only access to industry statistics, and so much more.



CCA COMMUNIQUÉ: BI-WEEKLY INDUSTRY NEWSLETTER

The *CCA Communiqué* is an informative e-news brief that delivers the most relevant content to your inbox bi-weekly. This newsletter is available at no cost to both members and non-members of the CCA, and signing up for it online is as simple as adding your name and e-mail. The Canadian Carwash Association knows you want to be the best in the industry, and the best way to stay on top is to stay informed. Subscribe to the *CCA Communiqué* online canadiancarwash.ca and get your industry news every two weeks.